March 14, 2023 Intergroup Business Meeting

Mission Statement: The primary purpose of the Intergroup is to make the Alcoholics Anonymous program of recovery available and accessible to all alcoholics, and to promote unity and mutual support among all member groups.

- 1. Open Meeting with Serenity Prayer
- 2. 3rd Tradition and Tradition Checklist Reading Dave
- 3. 3rd Concept Reading and Concept Checklist- Bud
- 4. Introductions
 - a. Steering Committee:

Adrian B. Chair
Bud C. Vice Chair
James R. Treasurer
Secretary
Cyndee R. Office Mana

Cyndee R. Office Manager Robbin B. Sr. Advisor Bud C. Advisor Dave B. Advisor Cass R. Advisor Advisor Terry L. Advisor

- b. New Intergroup Representatives
- c. Information Sheet
- 5. Remarks and Announcements by the Chairperson- Adrian B.
 - **a.** Just a reminder, please try to keep your Reports and or Announcements to 2-3mins to try to minimize the length of the meeting.
- 6. Previous Month's Minutes—February 2023
- 7. General Service Liaison (Area)
 - a. Report
- **8.** Treasurer Report- James
 - a. Balance Sheet, P&L for Budget Performance, Group Contributions
- 9. 7th Tradition Read "Self-Support" (Green) card
- 10. Central Office Report- Cyndee R.
 - a. Statistics, Volunteer Opportunities
 - b. Announcements
 - c. Filling Cabinet
 - d. TAS (Telephone Answering System)
- 11. Event Committee Liaisons:

a. 2023 Anniversary Bud

b. 2023 Summer Round-Upc. 2023 SRI AlcothonAdrian & RobbinJames & Dave

12. Old Business:

Ad Hoc- finance

13. New Business:

AAWS Price increase

Hybrid Meetings

14. SRI Standing Committee Report

- a. Archives
- b. PI/CPC
- c. Meeting Update Committeed. Grapevine

Pat R. Terry L.

15. H&I- www.vwhi.org

- 16. Birthdays:
- **17.** Close

Month-End Reports

March 14, 2023 Intergroup Business Mtg.

Tradition 3

Our membership ought to include all who suffer from alcoholism. Hence we may refuse none who wish to recover. Nor ought AA membership ever depend upon money or conformity. Any two or three alcoholics gathered together for sobriety may call themselves an AA group, provided that, as a group, they have no other affiliation.

The attempt to define membership was first printed in 1939, in the first edition of the book *Alcoholics Anonymous*. It read: "The only requirement for membership is an honest desire to stop drinking. We are not allied with any particular faith, sect, or denomination nor do we oppose anyone. We simply wish to be helpful to those who are afflicted."

In the ensuing years, many groups, fearful for their future, developed adjunct rules for membership. There was a plethora of restrictions involving race, gender, status, wealth, morality, ad infinitum. Finally, in 1943 GSO asked groups to send their membership rules to New York. A revelation occurred. When combined, these rules would eliminate participation by almost all AAs, newcomer and established member alike.

Thus Bill W. began to formulate and publish in the *Grapevine* his "Twelve Points to Assure Our Future" (which later became our Twelve Traditions). Among his concerns was the notion that one alcoholic could or would judge another alcoholic. Disruption might be grounds to ask someone to leave a meeting but nonconformity could not keep them out of AA. The words "honest" and "alcoholism" were dropped from the Short Form, lest judgments of motive, sincerity, or qualification be grounds for contention (or exclusion). The words "all", "none" and "any" are in the Long Form to insure that every person who believes they have a problem drinking alcohol is welcome to join the AA fellowship and seek relief through the AA program.

By 1946, Bill's writings reflected an understanding that we could assure our future by following the spiritual path of love, tolerance and patience. He saw that the trend among groups to include was and could continue to lead to faith, whereas exclusionary practices rooted in the fear of losing group control would only lead to more fear. It is why we can say to all who come through the doors of Alcoholics Anonymous "Welcome home," and "Keep coming back."

Dave B.

Suggested Readings:

Twelve Steps and Twelve Traditions

Pass It On, pp. 315-318

The Language of the Heart, pp. 79-80

A.A. Tradition – How It Developed pamphlet

Concept 3

As a traditional means of creating and maintaining a clearly defined working relation between the groups, the conference, the A.A. General Service Board, and it's several corporations, staffs, committees, and executives, and of thus ensuring their effective leadership, it is here suggested that we endow each of these elements of world service with a traditional "Right of Decision"

It is suggested that one should be familiar with the General Service Conference Charter and the Bylaws of the General Service board as background for this Concept, both of which are found in *The A.A Service Manual*.

With the "Right of Decision" comes great responsibility of trusted servants to the service entity that elected or appointed us, to A.A. as a whole, and to our own informed conscience.

Salt River Intergroup -- Month-End Reports

The "Right of Decision" for A.A. service in this authors opinion, must 1st be grounded in an adequate working knowledge of **our** Traditions and Concepts of Service for the service position held. This will help ensure proper consultation, reporting, representation, and clearly defined authority by those we have entrusted. Trusted servants should also be accountable to service entity Bylaws they are entrusted to receive clear purpose and direction from.

Clearly, A.A. has grown to where there is much need for filter of information deemed pertinent to service meeting agendas, operational decisions that need efficient disposal of, details of task to function, reports and group conscience votes, etc. Here is where the Trusted Servant needs to exercise their own conscience and judgment so A.A. service can be both representative and efficient.

All our Traditions and Concepts of Service guide us to a place of maximum service. Concept III illustrated puts it best - "Our entire A.A program rests squarely upon the principle of mutual trust. We trust God, we trust A.A., and we trust each other."

Bud C

- 1) Do I understand the important relationship of our Concepts of Service to our upside-down triangle service structure.
- 2) Do I understand that the Concepts of Service are grounded in our Traditions and are guiding principles for our Third Legacy (Service).

Suggested reading:

- The Twelve Concepts for World Service illustrated (pamphlet P-8), aa.org
- The A.A. Service Manual 2021-2023 edition, BM-31, aa.org
- "Our Great responsibility" a selection of Bill W's General Service Conference talks, 1951-1970, aa.org

Central Office- Cyndee R.:

In Office Phones & TAS

Hello everyone,

Presently, all Central Office and TAS shifts are full. I am so grateful for the volunteers, THANK YOU!!

Please update your meetings including Zoom codes and passwords with Central Office. It's important so can we provide current information to the Alcoholic who asks for help!! CTRL + Click to follow this link:

https://aaphoenix.org/groups/group-update / or from the home page of the SRI website click on meetings, then click on meeting update form. www.aaphoenix.org If you are interest in being on the 12 Step List please follow this link (https://aaphoenix.org/service-get-involved/sign-up-for-service/) and complete the form. Be sure to mark the box for 12 Step List.

New Intergroup Reps. please email your information to Cyndee at info@sriphoenix.org.

Other News

AAWS will be increasing the prices for books by 20% and pamphlets by 30% beginning April 3, 2023; the notice from AAWS is included in this packet. At this time Salt River Intergroup **will not** be increasing prices.

Central Office will be purchasing audio/video equipment, so that we can begin hybrid Intergroup and committee meetings later in the Spring.

Filing Cabinet

We are working on our April's issue and are accepting stories for ALL MONTHS. We are in need of stories from our local AA community here in Phoenix. If you would like to write a story, please email it to info@sriphoenix.org. The deadline is the 20th of every month.

Salt River Intergroup -- Month-End Reports

<u>Please remind groups to buy literature & chips from SRI office to help support your local AA Intergroup so that we</u> can keep the hand of A.A. there for all who need it.

We have approx. 1,600 meetings per week here in the Valley. Approx. 700 of those meetings are registered with us, Salt River Intergroup. Approx. 275 are registered with Agua Fria Intergroup and approx. 500 are registered with East Valley Intergroup.

January Phone Stats

| | This Month | Last Month | + |
|------------------------|---------------|---------------|----------|
| Total Help Line Calls: | 622 | 649 | 4.2% |

January WEB Stats:

| | This Month | Last Month | 1 |
|-----------------|---------------|---------------|-------|
| Total Sessions: | 22,108 | 22,230 | 0.55% |

| *New stats reset | This Month | Last Month |
|-------------------|---------------|---------------|
| New Visitor | 74.3% | 91.2% |
| Returning Visitor | 25.7% | 8.75% |

| Sessions by Acquisition | This | Last |
|-------------------------|-------|-------|
| | Month | Month |
| Organic Search: | 64.4% | 69.6% |
| Direct | 32.3% | 28.5% |
| Referral | 1.9% | 1.8% |
| Other | 1.4% | 0.97% |

| Sessions by Device | This | Last |
|--------------------|-------|-------|
| | Month | Month |
| Mobile | 72.8% | 73.7% |
| Desktop | 25.9% | 25.0% |
| Tablet | 1.76% | 1.7% |

Intergroup Representative to Home Group

Bringing Information from Salt River Intergroup to your Home Group

| My name is actions and activities within | , I am your Intergroup Representative for this our local Intergroup Office (Salt River Intergroup | |
|--|--|--|
| - | I any Intergroup Business Meeting. The Intergrom via Zoom. Please contact Central Office for Zoom code | |
| SRI Central Office is open f | rom 900 a.m. to 6:00 p.m. Monday through Fric | day. The Office is closed on Holidays. |
| Some of the items discusse | ed and motions/ actions at the Intergroup level | were: |
| | | |
| | | |
| We need to take a group co | onscience on: | |
| | | |
| | | |
| You may be interested inth | ne following coming events (see announcemen | nt sheet): |
| Event | Location | Date |
| | | |
| | | |
| • | ome involved with one of the many service com se see me after the meeting if you need informa | |
| Flyers are available, or you | can visit the Intergroups website at www.aap | hoenix.org |
| Thank you for allowing me | to be of service! | |
| Additional notes: | | |
| | | |
| | | |

Intergroup Representative Information $\underline{a}bout$ Home Group

Bringing $back\ information$ to the Salt River Intergroup/Central Office

| Group Name: | Location: |
|--|---|
| Meeting Times/Days: | |
| Average Attendance: | Average # of Newcomers (It 90 days): |
| Business Meeting is: | |
| | |
| | ntergroup Rep & Alt Intergroup Rep Contact Information |
| Rep: | Alt Rep: |
| Phone: | Phone: |
| Email: | Email: |
| Event Committees. How can the would you be interested in att | es direction and sets policy for Central Office, the Standing Committees and Special SRI Steering Committee better serve your group? What specific Service Workshops ending (Intergroup Representative, Volunteering with SRI,Answering Twelve-Stepons, Understanding AA Concepts, etc.)? |
| How can the Central Office bet | er serve your group? |
| Any group events coming up s | oon? Or anything new at your group? |
| Other: | |

Salt River Intergroup Business Meeting February 14, 2023, via zoom

Mission Statement – Adrian

Open meeting with Serenity Prayer – Adrian

2nd Tradition and Tradition checklist reading – Dave

2nd Concept and Concept checklist reading – Bud

Introduction to Steering Committee

New Intergroup reps – Sarina, Puttin' Sober; Marisa, stand – in for Friday Nights Young People Introduction to pages 6 – 7 of IG packet for communication of information to and from the home groups Number of attendees - 44

Remarks and announcements by chair - Adrian

Previous month's meeting minutes – pages 8 –9 of IG packet. Motion to accept as is – Chuck opened; Barry seconded. 29 to accept, 3 abstain

General Service Liaison (Area) - no update

Treasurer Report – James – pages 10 - 11 of the IG packet. An Ad hoc committee of 5 was suggested by the Steering Committee to get ideas on what to do with surplus funds; approximately \$10,000.00 - \$12,000.00. Volunteers include Jerry, WNMSS; Beth, Zoom Cactus Study; Jay, Freedom Hour;

Discussed opening SRI office on Saturday. It's usually staffed by the Steering Committee but because the Steering Committee is not full it puts too much stress on committee members. There was a call for reps to volunteer to be on the Steering Committee.

7th Tradition – Adrian called for participation and will read the green card at the next meeting.

Central Office Report – Cyndee – pages 4 – 5 of the IG packet. New reps send email to info@sriphoenix.org so your email address is on file to receive emails.

Event Committee Liaison

2023 Anniversary – Bud. There is a date change from April 15th to April 29th (on the 15th there was a conflict with another dinner). Next meeting is February 23 at 6pm, and every other Thursday.

2023 Summer Round - Up - Adrian - Same venue

2023 Alcothon – James, Dave Alcathon Profit & Loss page 14 in IG packet -No update

Old Business

Motion to change the bylaws regarding when the annual budget is to be presented. The motion was opened at the January 10^{th} IG meeting: Budget is to be presented to the IG meeting in November meeting with vote for approval at the December meeting. Yes -24, No -2, Abstain -8. Motion to change bylaws passed.

New Business

Steering Committee appointments; Terry resigns as Sr Advisor. Bud appointed from advisor to Co-Chair per Adrian – poll to accept – Yes – 30, No – 0, Abstain – 2, appointment passes. Robbin B. appointed to Sr. Advisor per Adrian – poll to accept – Yes – 24, No - 0, abstain – 6, appointment passes. The secretary position is still open, Adrian calls for volunteer. Terry appointed to Advisor per Adrian – poll to accept – Yes – 27, No – 0, Abstain – 3, appointment passes. Jay volunteered to accept Advisor position – poll to accept – Yes - 21, No – 1, abstain 7. appointment passes.

Hybrid meetings – Adrian – Cost to go hybrid is to be presented at March IG meeting. The goal is to be hybrid as soon as technically possible.

PRAASA - Bud – Cost to attend PRAASA is approximately \$1200.00 per Bud. Barry motioned to approve expense to attend PRAASA at no more than \$1200.00. Jay second. Poll to approve – Yes - 26, No – 1, Abstain – 2. Motion carried.

SRI Standing Committee Reports

Archives – Pat – No report

PI/CPC - **Terry** – Informational hybrid meeting was well attended. PI/CPC meets 4th Tuesday of each month inperson at SRI office

Meeting Update Committee – no report

Grapevine – no report

H & I – Call for volunteer liaison: A suggestion to have a rep attend 1 H&I meeting to tap into their membership seeking a volunteer to be the SRI liaison.

Birthdays: Cass R. 11 years, Beth 18 months, Bruce 3 years, Terry 16 years, Bud 20 years, Cindy 6 years

Motion to close – Jay, Barry second: motion to close meeting carries

Responsibility Pledge

Meeting adjourned Cass R: meeting minutes respectfully submitted

Salt River Intergroup, Inc. Balance Sheet

| | Feb 28, 23 | Jan 31, 23 | % Change |
|-----------------------------|------------|------------|----------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | 4E 647 6E | 46 772 07 | -2.4% |
| General Fund | 45,647.65 | 46,773.87 | |
| Prudent Reserve Fund | 71,285.22 | 66,590.13 | 7.1% |
| Total Checking/Savings | 116,932.87 | 113,364.00 | 3.2% |
| Other Current Assets | 29,987.67 | 28,917.90 | 3.7% |
| Total Current Assets | 146,920.54 | 142,281.90 | 3.3% |
| Fixed Assets | 7,903.97 | 8,105.22 | -2.5% |
| TOTAL ASSETS | 154,824.51 | 150,387.12 | 3.0% |
| LIABILITIES & EQUITY Equity | | | |
| Funds Balance | 145,635.78 | 145,635.78 | 0.0% |
| Net Income | 9,188.73 | 4,751.34 | 93.4% |
| Total Equity | 154,824.51 | 150,387.12 | 3.0% |
| TOTAL LIABILITIES & EQUITY | 154,824.51 | 150,387.12 | 3.0% |

Salt River Intergroup, Inc. Profit & Loss Budget Performance February 2023

| | Feb 23 | Budget | Jan - Feb 23 | YTD Budget | Annual Budget |
|--|---------------------|--------------------|---------------------|---------------------|-----------------------|
| Ordinary Income/Expense Income | | | | | |
| Contributions Group Contributions Individual Contributions | 11,951.74 164.56 | 7,500.00 350.00 | 22,406.77 798.96 | 15,000.00 700.00 | 90,000.00 4,200.00 |
| Total Contributions | 12,116.30 | 7,850.00 | 23,205.73 | 15,700.00 | 94,200.00 |
| Store Income | 7,153.00 | 6,885.02 | 16,077.20 | 13,669.03 | 85,310.00 |
| Non Store Income | 38.66 | 52.06 | 82.14 | 53.62 | 531.72 |
| Total Income | 19,307.96 | 14,787.08 | 39,365.07 | 29,422.65 | 180,041.72 |
| Cost of Goods Sold | 4,233.77 | 4,279.16 | 9,790.42 | 8,508.35 | 51,150.00 |
| Gross Profit | 15,074.19 | 10,507.92 | 29,574.65 | 20,914.30 | 128,891.72 |
| Expense Ordinary Expenses | 4,744.95 | 8,912.34 | 8,844.12 | 12,850.69 | 61,724.70 |
| Employee Expenses | 5,891.85 | 6,637.65 | 11,541.80 | 13,275.32 | 83,222.01 |
| Committee Expense | 0.00 | 0.00 | 0.00 | 0.00 | 2,250.00 |
| Total Expense | 10,636.80 | 15,549.99 | 20,385.92 | 26,126.01 | 147,196.71 |
| Net Ordinary Income | 4,437.39 | -5,042.07 | 9,188.73 | -5,211.71 | -18,304.99 |
| Other Income/Expense Other Income | 0.00 | 0.00 | 0.00 | 0.00 | 105,050.00 |
| Other Expense | 0.00 | 0.00 | 0.00 | 0.00 | 97,013.00 |
| Net Other Income | 0.00 | 0.00 | 0.00 | 0.00 | 8,037.00 |
| Net Income | 4,437.39 | -5,042.07 | 9,188.73 | -5,211.71 | -10,267.99 |

| Group | Group Name | FEB | YTD |
|-------|----------------------------------|------------|------------|
| 5221 | 11 AT 7 | | \$171.53 |
| 5243 | 11TH STEP MEETING | | \$100.00 |
| 1900 | 12 AND 12 (CAREFREE) | | \$156.75 |
| 1028 | 4848 GROUP | \$270.00 | \$270.00 |
| 1035 | 5:30 HAPPY HOUR | | \$500.00 |
| 1211 | 6:00 RUSH HOUR (CROSS ROADS) | \$400.00 | \$400.00 |
| 5498 | 7am Solution | \$299.75 | \$599.50 |
| 1700 | A.A. SAFE PLACE | | \$168.74 |
| 6168 | BEYOND THE FIRST MIRACLE | \$530.64 | \$530.64 |
| 5298 | BILL'S SOLDIERS | \$170.00 | \$170.00 |
| 5110 | BREAKFAST CLUB | | \$73.30 |
| 6106 | BRUNCH BUNCH | | \$67.81 |
| 5402 | BYOChair | \$602.00 | \$602.00 |
| 6137 | CAREFREE RATTLERS | | \$73.00 |
| 1056 | CAREFREE SOBRIETY | | \$274.00 |
| 1191 | CAREFREE WAY OF LIFE | | \$136.00 |
| 1080 | CAREFREE WILDLIFE | \$100.00 | \$100.00 |
| 1089 | CASUAL NOONERS | \$230.88 | \$230.88 |
| 6042 | CREIGHTON TUESDAY STAG | | \$300.00 |
| 5271 | CROSSROADS TO HEAVEN | | \$300.00 |
| 2110 | FOUNTAIN HILLS GROUP, THE | | \$120.30 |
| 2706 | FREEDOM HOUR | \$482.00 | \$482.00 |
| 2731 | FRIDAY MORNING BIG BOOK STUDY | \$153.50 | \$153.50 |
| 5388 | FRIDAY NIGHT YOUNG PEOPLE | \$655.96 | \$655.96 |
| 3400 | Gay Men's Stag | \$381.00 | \$381.00 |
| 1098 | GO FOR IT GROUP I | \$2,343.29 | \$2,343.29 |
| 6183 | HAPPY DESTINY | | \$17.83 |
| 6221 | HAPPY VALLEY EAST | | \$91.75 |
| 5452 | Happy Zoomers Womans 12 & 12 | \$50.00 | \$50.00 |
| 5404 | HOW IT WORKS | | \$200.00 |
| 5290 | How It Works Big Book Step Study | | \$500.00 |
| 5104 | IN-BETWEENERS | | \$100.00 |
| 1340 | K.I.S.S. Keep It Simple Sisters | | \$80.13 |
| 6061 | KNUCKLEHEADS | | \$506.62 |
| 6622 | LADDER OF SUCCESS | | \$100.00 |
| 1514 | LET'S TALK ABOUT IT | \$582.70 | \$707.70 |
| 5297 | LIVING IN THE SOLUTION | | \$130.00 |
| 5178 | LONE MOUNTAIN BB STUDY | | \$341.00 |
| 3114 | LUNCH BUNCH (CROSSROADS) | \$155.02 | \$589.80 |
| 5196 | Mandalay Village | \$50.00 | \$50.00 |
| 1092 | MENS 4PM MONDAY MEETING | | \$125.14 |
| 5111 | Mens Attitude Adjustment | | \$1,900.00 |

| 1158 | MEN'S MONDAY NIGHT BB STUDY | | \$150.00 |
|------|--|-------------|-------------|
| 1204 | Mid City Group | | \$140.00 |
| 5489 | Mid Day Pause | \$50.00 | \$50.00 |
| 5006 | MONDAY MORNING MIRACLES | \$200.00 | \$200.00 |
| 5285 | MOUNTAIN TOPPERS | \$22.00 | \$22.00 |
| 5383 | My Friend's Promise Saturday BB Study | \$396.00 | \$396.00 |
| 5413 | N SCOTTSDALE TUE NIGHT MENS STAG | | \$750.00 |
| 1062 | NEVER HAD IT SO GOOD | \$55.00 | \$55.00 |
| 1037 | NO SNIVELING | \$940.00 | \$940.00 |
| 5209 | NOONERS GROUP | \$150.00 | \$150.00 |
| 5085 | NORTH MOUNTAIN STUDY GROUP | \$95.00 | \$168.00 |
| 6214 | ON AWAKENING | | \$600.00 |
| 2820 | PINNACLE PEAK GANG | | \$133.00 |
| 1516 | RIO VERDE AA GROUP | | \$194.10 |
| 1606 | SATURDAY NIGHT 12&12 | | \$100.00 |
| 1169 | SHADOW MOUNTAIN GROUP | | \$25.00 |
| 2813 | SISTERS IN SOBRIETY | \$75.00 | \$75.00 |
| 5106 | SOBER SISTERS | | \$105.00 |
| 5013 | SUNDAY EVENING SERENITY | \$250.00 | \$250.00 |
| 1203 | SUNDAY MORNING ELEVEN AM | \$314.00 | \$314.00 |
| 1129 | SUNNYSLOPE GROUP | | \$180.00 |
| 1060 | Sunnyslope Happy Hour | | \$4.00 |
| 2823 | SUNRISE SERENITY | \$544.00 | \$544.00 |
| 5280 | VALLEY ALANO CLUB | \$300.00 | \$300.00 |
| 1029 | WESTSIDE RUSH HOUR | \$600.00 | \$600.00 |
| 2803 | WOMAN BY THE BOOK | | \$275.50 |
| 5500 | Work In Progress Group | | \$97.00 |
| 5263 | WORKS BEST When READ | | \$140.00 |
| 5496 | ZOOM CACTUS STUDY GROUP | \$450.00 | \$450.00 |
| 5494 | ZOOMS Best When Read | \$54.00 | \$149.00 |
| | | \$11,951.74 | \$22,406.77 |

Alcoholics Anonymous®

Alcoholics Anonymous World Services, Inc.

www.aa.org

475 Riverside Drive, 11th Floor, New York, NY 10115 / Telephone: (212) 870-3400

Please direct all communications to:

P.O. Box 459 Grand Central Station New York, NY 10163 Fax: (212) 870-3003

General Service Conference Delegates Intergroup and Central Offices International General Services Offices

Date: February 15, 2023

Warm greetings – we hope that this letter finds you well. We are writing today to inform you of an upcoming price increase affecting our English, Spanish, and French books, booklets, and pamphlets. The new prices will go into effect on April 3, 2023, and generally reflect a 20% increase on books and a 30% increase on pamphlets (with rounding and some minor adjustments).

Some of you have indicated that you anticipated the need for an increase. For historical reference, the last price increases were made in 2014 (18.75%) and 2009 (33.3%). The decision to raise prices in 2023 resulted from prudent fiscal planning with the goal of longer-range stability. Alcoholics Anonymous is not immune from the changes that are impacting all businesses, and one of the greatest to us has been a notable drop in the margins associated with the sale of our literature. To be specific, prior to the SARS-CoV2 pandemic, the costs associated with the production, material, warehousing, and shipping of literature, collectively known as the cost of goods sold, hovered between 31-34% of sales. These same costs have fluctuated from 42-56% of sales in the last two years, resulting in a revenue loss that is greater than \$1.2 million each year. We do not expect this change in the cost of goods sold to resolve in our favor, and the impact is great when considering that the General Service Office is supported through both voluntary contributions and this revenue associated with the sale of literature. We continue to monitor and trim expenses where possible, being mindful of the immense significance of each 'nickel in the basket' sent to the General Service Board.

Because we appreciate that there may be high demand in ordering leading up to the increase, we will be taking steps to ensure that purchasing not be monopolized by large buyers during the transition. We will maintain the reduced shipping charges schedule that was adopted in 2022 and the mixed-title quantity discount schedule that was adopted at the close of 2022. The new pricelist, which can be found here will be reflected on the online store as the increase goes into effect. We anticipate issuing a revised and updated literature catalog in digital and print versions in the coming months.

With gratitude as we await spring,

Deborah K.,
AAWS Board Chair

ROD M.

General Manager of the General Service Office



of Alcholics Anonymous in our Phoenic Valley!

SINCE 1943, THE HAND OF UNITY CARRYING THE MESSAGE
OF HOPE IN THE VALLEY OF THE SUN
SPEAKER TERRY M FROM GILBERT AZ
TICKETS WILL GO FAST REGISTER EARLY

29 APRIL 2023

EVENT SCHEDULE

5PM-6PM FELLOWSHIP 6PM-7:15PM DINNER 7:30PM-8:30PM SPEAKER

8:45PM-9PM RAFFLE - 1ST EDITION BIG BOOK & 50/50

\$30 REGISTRATION | INC DINNER & COFFEE | \$1 CASH DRINKS NON-SMOKING VENUE

MALLEY INITES

PARADISE VALLEY UNITED
METHODIST CHURCH
4455 E. LINCOLN DR
PARADISE VALLEY, AZ, 85253

5PM-9PM

ONLINE REGISTRATION ONLY AT

AAPHOENIX.ORG/EVENTS/ANNIVERSARY